

AWS Experte (m/w/x)

As an AWS expert, you are a trusted customer advisor who can help you use AWS products and services to increase cost efficiency. You will work with the enterprise IT, operations and finance teams to implement best practices for cloud adoption and cost savings. This includes generating and delivering recommendations on how customers can optimize their AWS usage and informing customers about the services available.

Tasks:

- Advertising for AWS services
- Proposal and execution on the basis of a comprehensive plan of accounts/territory
- Create compelling value-added offers around AWS services
- Facilitation of customer acceptance
- Maintaining a solid project pipe line
- Working with partners to extend reach and promote adoption
- Contribute significantly to a positive customer experience

Qualifications:

- Master's degree in computer science, electrical engineering or related subjects would be an advantage
- 3-5 years experience in adjacent field required
- Direct practical experience in working with global corporate accounts
- Strong oral and written communication skills
- Fluent in English
- A technical background in engineering, computer science or MIS is an advantage.
- SaaS/Cloud experience preferred
- MBA qualification is a plus point

Salary recommendation: 40.000 – 60.000 € p.a. (depending on location and salary)

Status May 2019

Would you like to know more? This is a sample job advertisement. We are happy to help you with your individual offer. Please send us an e-mail to info@digilents.com

Digilents is the personnel consultancy for e-commerce and digitisation. Here at Digilents we combine personnel consulting and recruiting of specialists and executives in e-commerce and digitisation environments for multinational corporations, medium-sized companies and family businesses. We cover the exponentially increased demand for e-commerce professionals - Chief Digital Officer, SEO and SEA experts, shop managers, e-commerce executives or experienced e-commerce employees and innovative online professionals. For companies, we are the first point of contact for open positions - even before classic headhunters or job portals. We have a great network and sound knowledge of change management and transformational leadership. Close cooperation with our partners and candidates makes us successful. We can quickly, efficiently and precisely network the right people and take individual care of the professional and cultural fit.

Digilents GmbH
Marienstr. 17
D-70178 Stuttgart

Phone: [+49 \(0\) 711 9958576-0](tel:+49(0)7119958576-0)
Telefax: [+49 \(0\) 711 9958576-9](tel:+49(0)7119958576-9)
E-Mail: info@digilents.com

www.digilents.com